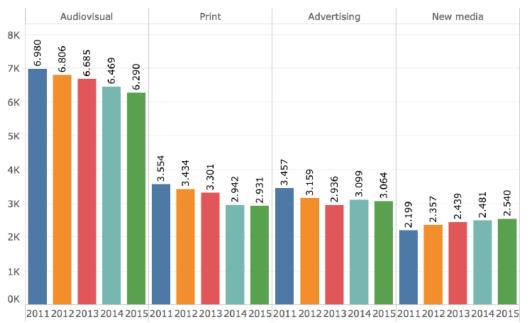


Webinar 26-03-2021

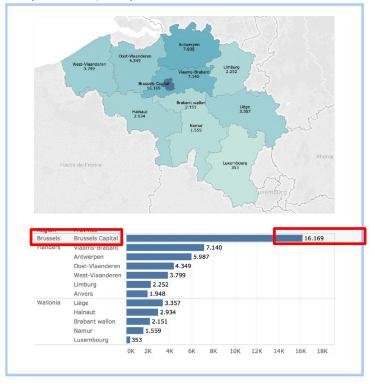


### Audiovisual and media sector in Brussels



If one takes into account all the various issues of this dataset (some workers of big public broadcasters not registered, data from NISSE only accounting for individuals registered after 2009, impossibility of finding media producers within non-media companies and no available data on producers not (self-)employed). it is possible to assume that more than 20.000 individuals are involved in media production in the city in one way or another, which concur with results of Deliverable 2.3a. The

Figure 12 — Repartition of media workers in the provinces of Belgium in December 2015 (Source: NSSO, NISSE).





http://mediaclusters.brussels/

2017









# **ATCATS:** Any Type of Content for Any Type of Screen























### **Purposes**

#### Entertainment

Education Persuasion Information

### Media

Big screens

Home TV

Monitors

Mobile screens

XR device

Web and streaming

Radio

**Podcast** 

### **Format**

Video/film HR

Video/film LR

XR (VR, AR, MR...)

Gaming

Audio

Linear

Non-linear

### **Expertise**

**Content creation** 

**Production** 

Post production

Dissemination

E-sport

Conservation

**Facilities** 

Hardware

Software

Big data

Services

Sustainability

### **Entreprise**

Media

Cinema

TV

**Animation** 

Advertising

Gaming

Services

Immersive

Interactive



# 1 brand = 4 solutions



Finance Audiovisual Productions

screen.brussels

Assistance for Shooting

screen.brussels imm commission

**Gather Audiovisual Enterprises** 

screen.brussels Cluster

Finance Audiovisua Enterprises





screen.brussels

screen.brussels fund asbl



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ABAE Société anonyme à finalité sociale



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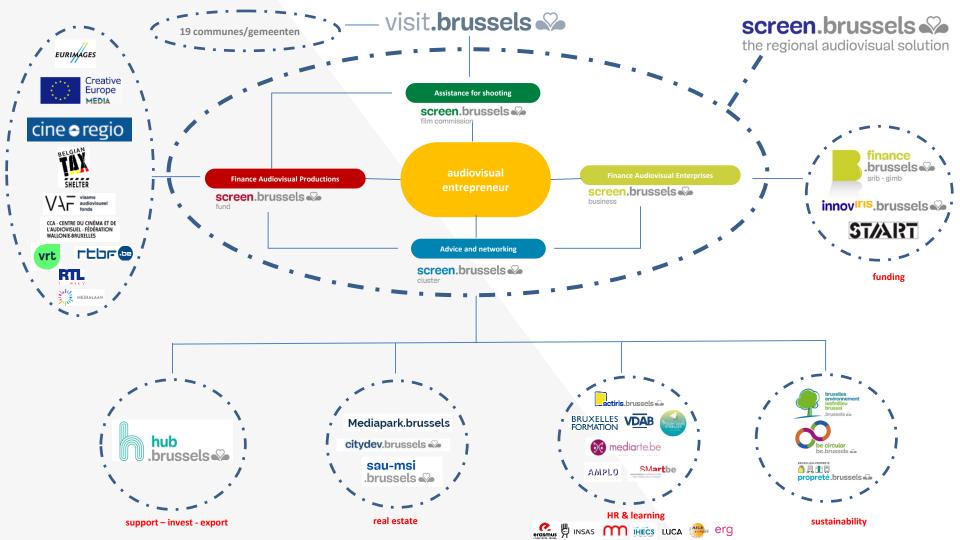
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screen.brussels Subusiness

**SRIB** Société anonyme



Barbara Roose Senior Investment Manager +32.(0)2.548.22.11 b.roose@srib.be





Annual investment budget in co-production: 3.143.000 € + 1.000.000 € extra covid in 2020.

#### Selective scheme based on audiovisual spend in the Brussels Capital Region (Co-production)

#### You must spend in Brussels at least:

- 250 000 € for feature film and tv serie,
- 75 000 € for documentary, special format (TV format, VR, gaming ...)
- 45 000 € for webserie
- 30 000 € for audio content (podcast, audiobook...)

#### 80 % of our investment is paid cash when the convention is signed

The project has to be submitted by the Belgian co-producer in French or in Dutch BUT synopsis, LOI... can be in English.

The film itself can be in any other language and the director does not need to be Belgian.

#### You must already have at least:

- 40 % of the total funding for feature film, tv serie, documentary, animation
- 60 % of the total funding for special format (TV format, VR, ...) and audio content (podcast, audiobooks...)
- 80 % of the total funding for webserie.

#### Above the line:

- Development
- Story, music and others rights
- Directors salary
- Lead roles salary

#### **Below** the line:

- Artistic and technical crew
- Production team
- Pay roll taxes limited @ 54 %
- Equipment expenses
- Catering on set
- Post production

#### **Limited** eligible expenses:

- Contingencies @ 10 % of the below the line expenses
- Producer's fee having a head office and operational office in Brussels @ 7,5 % below the line expenses



of the above and

#### Expenses invoiced from company or free-lance outside the Brussels Capital Region.

#### Non audiovisual structuring expenses such as

- Office/administrative computer equipment
- Renting a private premises to private people
- Overhead
- Transport/ freight charge
- Hotel and restaurant
- Promotion and advertising
- Financial and legal costs, insurance





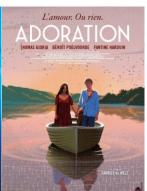
# Some of our last co-productions

### **Feature films**

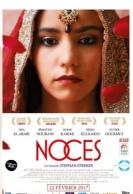




























### **Animation**



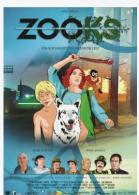
























### **Series**





















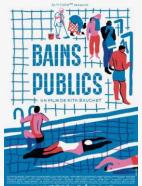








### **Documentaries**



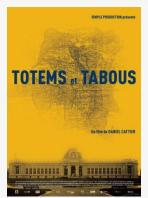




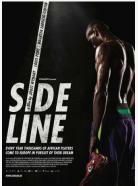










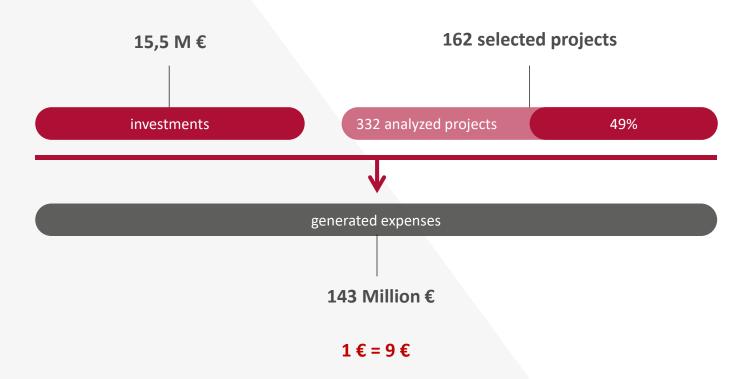




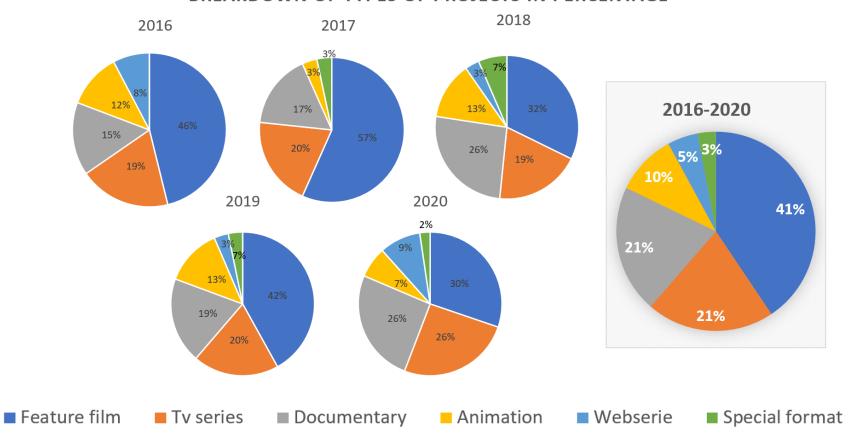




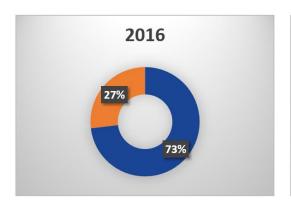
## **Statistics 2016 – 2020**

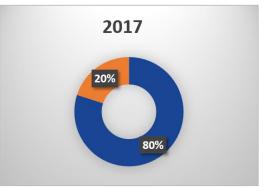


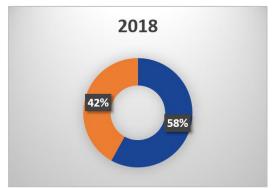
#### BREAKDOWN OF TYPES OF PROJECTS IN PERCENTAGE

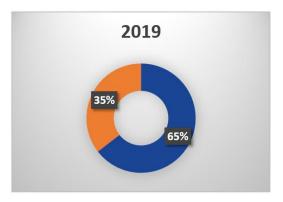


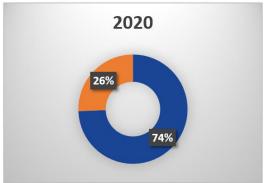
#### BELGIAN MAJ BELGIAN MIN

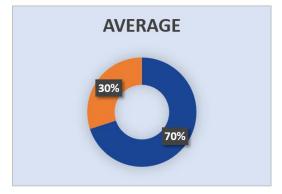


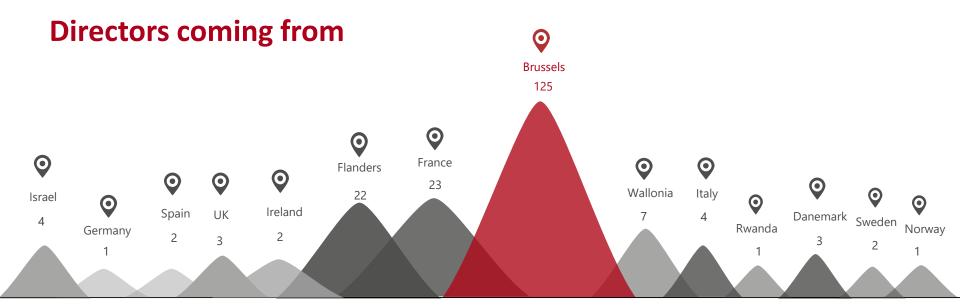












Total = 206 Directors

# Belgian co-productions with



Canada 2

RD Congo (2

Israel

(1)



Types of projects filmed in Brussels						
	2015	2016	2017	2018	2019	2020
Films	37	27	24	23	31	11
Short Film	25	15	15	11	18	8
Advertisements	74	52	38	50	34	40
Student Films	25	34	42	42	45	38
Musical Clips	8	12	5	12	15	23
Photo Shoot	18	15	9	12	14	14
Television programs	108	55	34	41	45	47
TV series & web series	8	20	16	12	20	31
Documentaries	14	10	24	28	23	20
Others	28	40	56	66	64	48
TOTAL	331	270	239	269	309	290

Number of requests						
	2015	2016	2017	2018	2019	2020
Belgian	218	203	186	188	211	254
Foreign	113	67	53	81	98	36
TOTAL	331	270	239	269	309	290
Number of shooting days	952	1029	673	978	1311	1065

Requests by country			
Belgium	254	United States	3
France	12	Spain	2
Germany	7	Italy	1
United Kingdom	7	Quatar	1
Japan	3	Malaysia	1



### Shooting days for films, series and web series per municipality

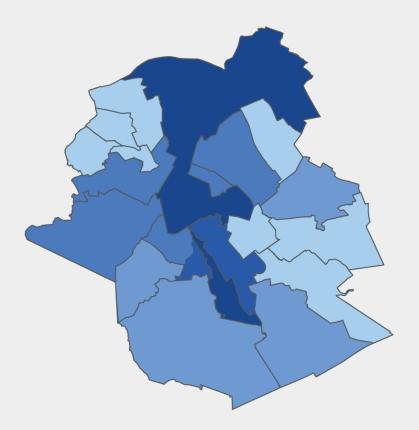
Brussels 299

Ixelles 44

Schaerbeek 32 Molenbeek-Saint-Jean 30 Anderlecht 27 Saint-Gilles 21 Saint-Josse-ten-Noode 21

Forest 16 Uccle 15 Woluwe-Saint-Lambert 14 Watermael-Boitsfort 11

Auderghem 9
Woluwe-Saint-Pierre 8
Evere 7
Koekelberg 5
Jette 5
Etterbeek 3
Berchem-Sainte-Agathe 2
Ganshoren 1











### 85

#### **BUSINESS SUPPORT PROJECTS**

- Development strategy and repositioning of the business model following the health crisis
  - Business Plan
  - Public and private financing
  - Identification of clients/partners
    - Subsidies

### 7

#### INTERNATIONAL MISSIONS

- Presentiel: Rotterdam, Berlin et Atelier Grand Nord XR
- Online: Gamescom, New Images, IDFA et MTL Connect

### 10

# SUPPORT FOR PROFESSIONAL SECTIONS OF AUDIOVISUAL EVENTS IN BRUSSELS

Presentiel: Brotaru, screen.brussels night,
 Belgian Games Awards, Anima, BRIFFF et VKRS
 Online: Stereopsia

### In 2020, the COVID-19 crisis:



#### **CRISIS SUPPORT**

Specific crisis-related support to help recommend innovative solutions for business models, content and services.



#### Audiovisual companies funded in 2020

Companies in question	Activities	Amount
Muuselabs	Family tech & medio IoT company	162 500 €
The Photo Academy	Photography / Training	100 000 €
Climax Films	Audiovisual*	250 000 €
Oxalis VOF	Audiovisual	13 000 €
Marco Ranieri	Audiovisual	15 000 €
Castagne Kanka et Cie	Audiovisual	7 000 €
Lapavision Productions	Audiovisual	15 000 €
Frédéric Swennen	Audiovisual	15 000 €
Time Walker	Events and communication	15 000 €
Lunabird	Events and communication	10 000 €
Arletti	Events and communication	15 000 €
Force on Stage	Events and communication	15 000 €
Uptown Studios	Events and communication	7 000 €
Pierard Event	Events and communication	15 000 €
Take Fave	Production company	100 000 €
8 infini	Audiovisual digitization	20 000 €
Parallaxter	Software development	150 000 €
Lucidweb	SaaS platform	175 000 €
Tempora	Event	250 000 €
Total committed in 2020		1 349 500 €

<sup>\*</sup> Agreement signed but not yet released as it is under condition precedent.

# **Covid crisis management**





#### Enquête: impact van Covid-19 op uw activiteit



Deze vragenlijst heeft tot doel de impact te meten van Covid-19 en de inperkingsmaatregelen voor de Brusselse bedrijven, meer bepaald op de audiovisuele sector. Het doel van deze enquête is een beter inzicht te krijgen in uw noden en verwachtingen om zo de juiste oplossingen te bedenken.

Lees verder -

fund cluster film commission business

Saturday, 9 May 2020

#### Good practices for filming in the context of the COVID-19 pandemic -Restart small crews

UPDATE: 10/06/2020





This document is not intended to replace existing federal, regional or municipal directives, nor the sector guides in application. A guide validated by the National Security Council, developed by professional associations, is also in preparation.

#### Nieuwsoverzicht - Covid-19 en de Brusselse audiovisuele sector Laatst bijgewerkt op Vrijdag 10 juli 2020 Hier vindt u de ondersteunende bepalingen en maatregelen voor de audioviuele sector in Brusse 1. Het centraal infopunt: 1819 2. Opnames 3. Ondersteuning voor bedrijven en professionals 4. Financiering van de bedrijven 5. Onze partners 1. Het Centrale Infopunt: 1819

De website was 1010 and delegan





#### Uitzonderlijke steun voor screen.brussels fund

woensdag, 8 juli 2020

#### Covid-19: screen.brussels laat de Brusselse audiovisuele sector herademen

De Brusselse audiovisuele sector kreeg zware klappen door de coronacrisis, maar ziet de toekomst al iets rooskleuriger tegemoet. Screen.brussels fund ontving vandaag immers een uitzonderlijke financiering van 1 miljoen euro. Deze relancemaatregel richt zich op het jobbehoud van de Brusselaars en wil de economische veerkracht van de bedrijven in de sector optrekken. De beslissing komt als geroepen om het hefboomeffect van de terugkerende investeringen van het gewestelijke audiovisuele fonds en de dringende maatregelen die tijdens de crisis zijn genomen, te versterken.





#### Uitzonderlijke steun van 1 miljoen euro

De regering van het Brussels Hoofdstedelijk Gewest is zich bewust va fund een extra miljoen euro vrij. Die middelen zullen rechtstreeks wo daling van andere inkomsten) en helpen via deze projecten de activité Jeudi, 9 juillet 2020

### Une formation de référent e sanitaire « covid-19 » pour la reprise des tournages

Préparez la reprise des tournages en toute sécurité et participez à une formation sur mesure.

Les inscriptions à la formation de référent.e sanitaire « covid-19 » sont ouvertes depuis quelques jours, et le nombre de personnes intéressées est d'ores et déjà très significatif et encourageant.

Dès lors, nous avons décidé d'apporter les précisions et modifications suivantes :

- · Des sessions (webinaires) différentes en français et néerlandais seront organisées chaque jour de formation
- · 10h pour les néerlandophones
- 17h pour les francophones



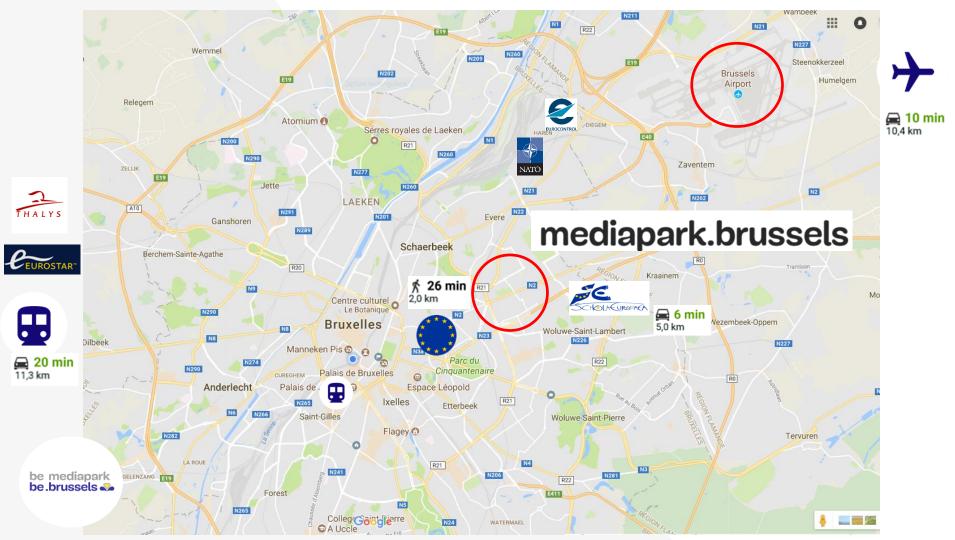












# In 2023

# Frame



be mediapark be.brussels 🍣

# In 2023





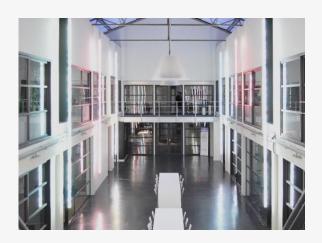
be mediapark be.brussels 💸 In 2024



be mediapark be.brussels 🎨



# mediapark.brussels ... already oppportunities from today!







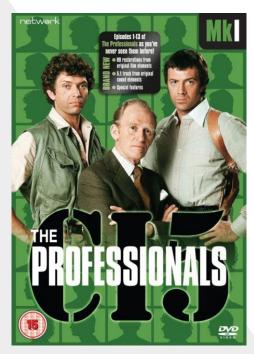
D Side Group

Silver Square

Blue Point

be mediapark be.brussels &

# Facts and figures are key... ...but we do have other arguments



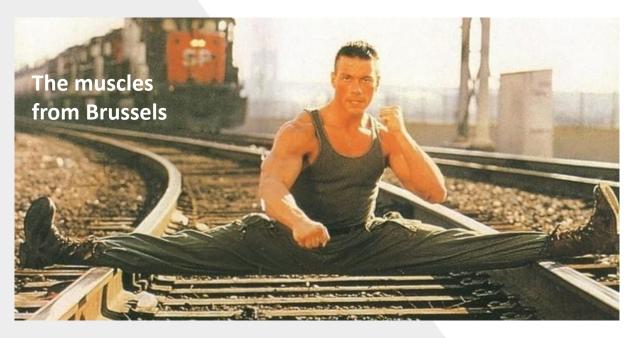
TOP OF THE LINE TALENTS
skills and know-how at fair cost = excellent productivity!



EMPATHY we listen first!



NO "BLABLABLA"!
we DO what we SAY and we SAY what we DO!



FLEXIBILITY managers and teams are deeply involved in the projects



WORK ON PROJECT BASIS IS STRESS-FREE administrative management of freelancers and technicians is easy



MULTICULTURAL CROSSROAD and CREATIVE HOT SPOT
Brussels is home to 183 nationalities

# Brussels' way of life Final episode



Last but not least ... AFTER WORK IS FUN IN BRUSSELS !!!
#brusselsisfun

# Thank you for your attention!

Noël Magis managing director screen.brussels fund

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nmagis@screen.brussels

www.screen.brussels



# be ...action! be.brussels